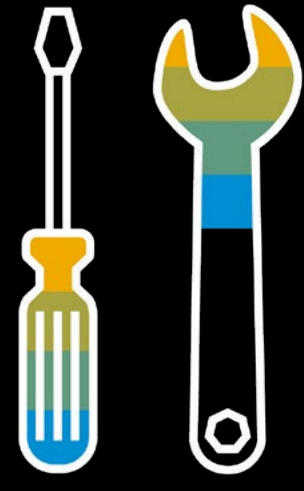


# Unlock new value from your equipment and tools

Improve productivity and accelerate digital transformation with ETM.next from BearingPoint and S/4HANA from SAP



## OPPORTUNITIES & CHALLENGES

**5-20%**

Estimated savings from using digital tools in contractor management and supply chain<sup>1</sup>

**63%**

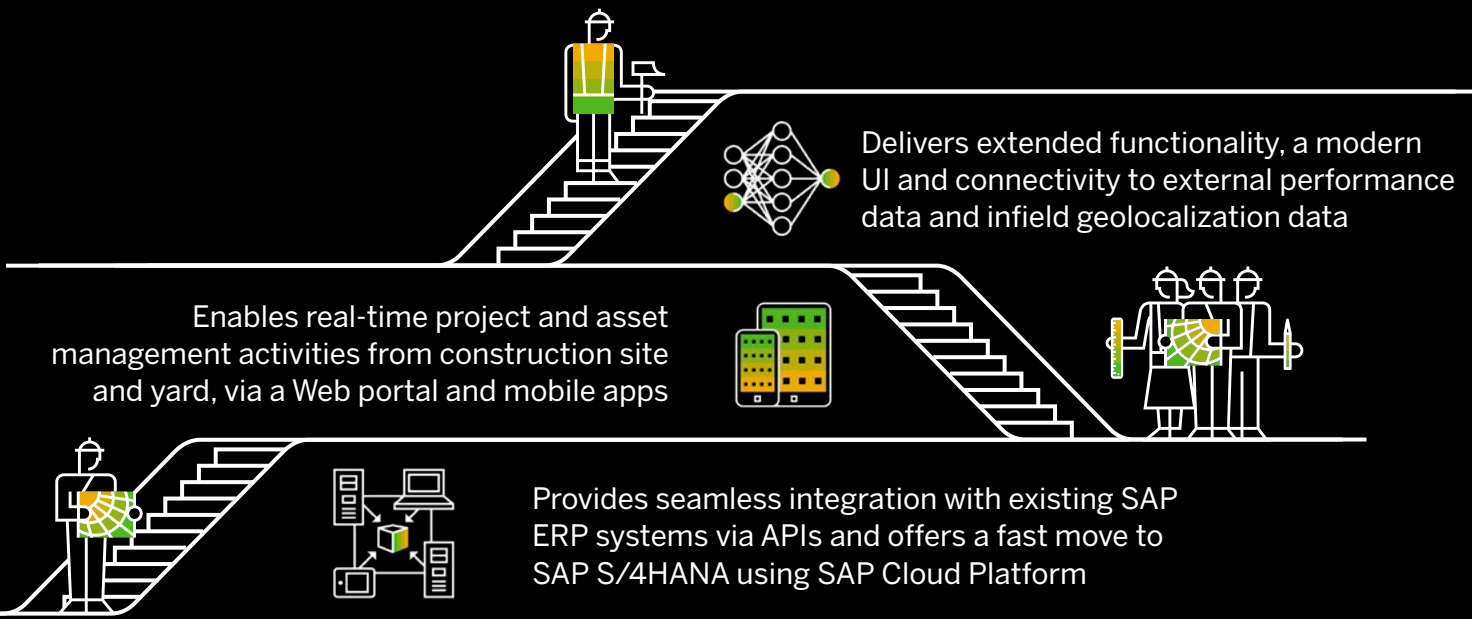
Of direct labor time on mega-construction sites is spent non-productively, such as waiting for materials and equipment<sup>2</sup>

**50%**

Rise in onsite productivity possible through better data flow through owner, contractor and subcontractor systems<sup>3</sup>

## SOLUTION

ETM.next covers the end-to-end process for fleet and rental use cases. It provides **comprehensive digital solutions for requesting, planning, dispatching and billing** as well as full lifecycle management for critical assets.



## BENEFITS

Leverage the **latest digital technologies** to:



Drive utilization rates and lower CAPEX



Reduce downtime and improve productivity



Grow profitability and develop new revenue opportunities

## EVIDENCE

Increase efficiency, improve customer service and **reduce costs**

**10%**

Rise in project team efficiency and end-to-end process efficiency through digitalization<sup>4</sup>

Fewer customer complaints when real-time order, billing and invoicing are available<sup>5</sup>

**46%**

**3-5%**

Reduction in supply chain planning cost with SAP S/4HANA for EC&O companies<sup>6</sup>



ETM.next is a very modern solution to better manage equipment and tools in a user friendly and much more efficient way, and it is really supporting our transformation to become a more innovative and digital construction company..."



## Learn more

Start your **ETM.next journey today**. Visit our website for a free demo, solution information and more.



[Visit our website](#)

Sources:

1. "Navigating the digital future: The disruption of capital projects," McKinsey & Company, October 2017
2. Construction Owners Association of America study
3. "Reinventing Construction: A Route to Higher Productivity," McKinsey Global Institute
4. SAP Performance Benchmarking
5. SAP Performance Benchmarking
6. SAP Performance Benchmarking